

# Silicon Anode for Li-ion Batteries

## Patent Landscape Analysis

April 2022

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- Main patent assignees
- Most active patent applicants since 2020
- Main IP newcomers
- Main start-ups
- Main car-makers
- IP Leadership
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- Strength index of patent portfolios
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- Main and recent developments

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- Main patent assignees
- Most active patent applicants since 2020
- Main IP newcomers
- Main start-ups
- Main car-makers
- IP Leadership
- IP blocking potential
- Strength index of patent portfolios
- Main and recent developments

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- Main patent assignees
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- Main IP newcomers
- Main start-ups
- Main car-makers
- IP Leadership
- IP blocking potential
- Strength index of patent portfolios
- Main and recent developments

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Samsung, LG Chem/Energy Solutions, Panasonic/Sanyo, Murata/Sony, CATL, SVOLT, Toyota, Hitachi Chemical/Show Denko, Shin Etsu, Mitsubishi Chemical, BTR, Shanshan, Nexeon, Amprius, StoreDot, Global Graphene, Guoxuan High Tech Power Energy

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**Knowmade's** analysts combine their strong technology expertise and in-depth knowledge of patents with powerful analytics tools and methodologies to turn patents and scientific information into business-oriented report for decision makers working in R&D, Innovation Strategy, Intellectual Property, and Marketing. Our experts provide prior art search, patent landscape analysis, scientific literature analysis, patent valuation, IP due diligence and freedom-to-operate analysis. In parallel the company proposes litigation/licensing support, technology scouting and IP/technology watch service.

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# INTRODUCTION

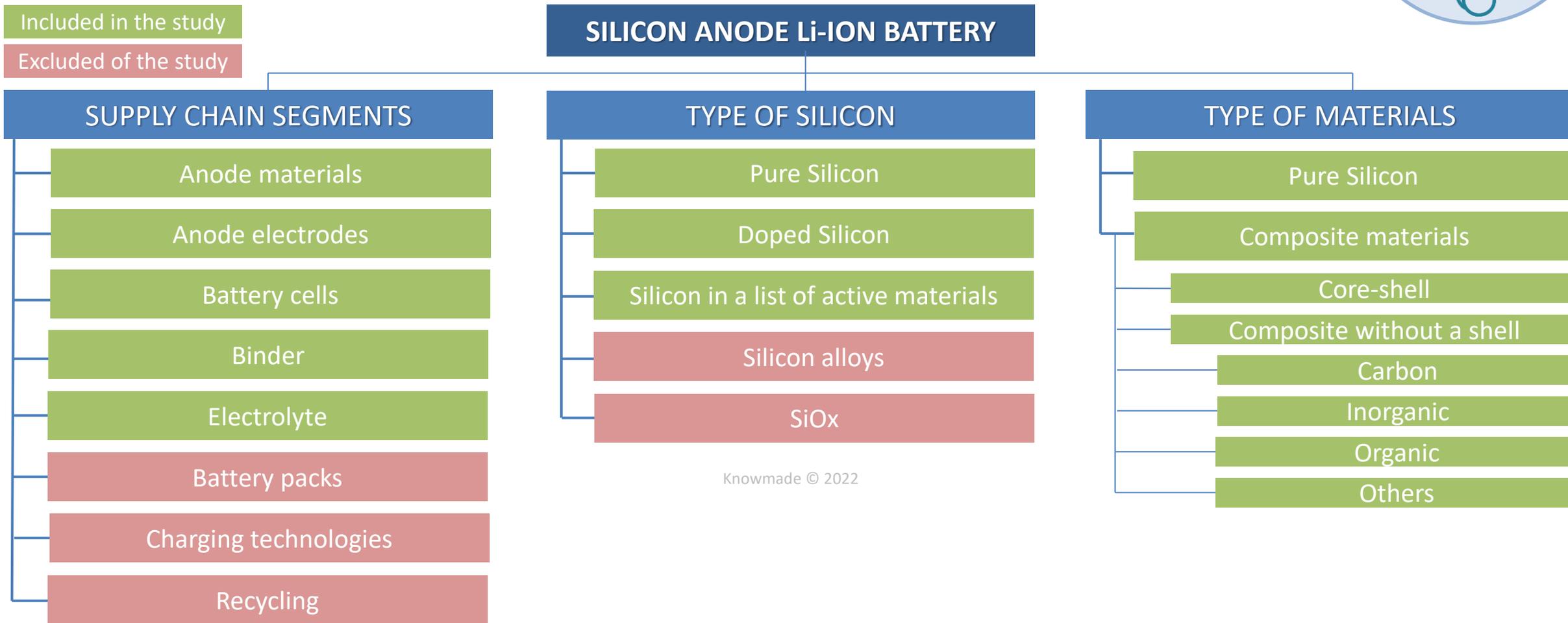
## Silicon as anode material: the hope of outstanding performances

- New rules and regulations on vehicle CO<sub>2</sub> emissions are forcing car manufacturers to accelerate their transition towards electric vehicles. Electric vehicle performances (autonomy, speed, safety) mainly rely on batteries. Automotive represents a huge new potential market for the battery industry – that's why companies operating in this field are investing a lot to meet their requirements. Driven by the rush for electrical vehicles with greater autonomy, power and safety, R&D developments in the battery field are constantly increasing and multiplying at all supply chain levels (electrode, electrolyte, separator, cell pack and systems).
- One solution envisioned to **improve battery performances** (i.e. energy and power density, charge duration, life duration, performances in extreme environments) is to develop **new electrode materials** and electrolytes. On the anode side, **silicon is a promising material** to replace graphite and improve battery performances. Indeed, **silicon anode-based Li-ion batteries** show **higher electro-chemical performances** (i.e. high energy density, high gravimetric capacity, high volumetric capacity, appropriate thermodynamic lithiation potentials and high average voltage of Si). Moreover, silicon is **environmentally friendly** and **non-toxic**. Lastly, there are **abundant reserves** of silicon in the Earth's crust (raw material), and for several years, the price of silicon has been relatively low. However, the use of silicon still has two **major drawbacks** to overcome: **poor cyclability** due to the high-volume expansion of silicon, leading to huge stress generation during charge/discharge and mechanical collapsing of the electrodes, as well as the **poor intrinsic electronic conductivity** of silicon. Major challenges for the adoption of silicon-based anodes in Li-ion batteries include **improving the cycle and electrochemical performances** of silicon anode materials and **improving the material synthesis** (i.e. increase yields, reduce costs, lower impact on the environment, etc.). The main technical solutions envisioned to solve these issues are the **development of various silicon-based materials** (e.g. nanostructured, composite, highly porous, high-density materials etc.) and the **development of electrolytes and binders** adapted to silicon anode materials.
- R&D laboratories and industrial companies quickly saw the potentiality of silicon as an anode material for Li-ion batteries, thus big investments have been made since the early 2000s to push it to the market. Today, the use of silicon-based anodes in Li-ion batteries is becoming a reality. In 2021, [IdTechEx](#) estimated that **\$1.9B in funding** has now made its way into **silicon anode start-ups** and forecast that demand for silicon anode materials will reach \$12.9B by 2032. Several material manufacturers ([Advano](#), [Sila Nanotechnology](#), [Elkem](#), [Group14](#), [NanoGraf](#), [OneD Materials](#), [Nexeon](#), etc.) have announced the commercial production of silicon active materials for Li-ion batteries. Several battery manufacturers have also announced the commercial availability of silicon anode Li-ion cells ([Amprius](#), [Sionic Energy \(formerly NOHMS\)](#), [Farasis Energy](#), [Enovix](#), [StoreDot](#), [Samsung](#), [Panasonic](#), [PPES](#), [Murata](#), [Enevate/EnerTech](#), etc.). On the car-makers side, we are witnessing strategic acquisitions and partnerships. [Tesla](#) acquired battery manufacturer [Maxwell Technologies](#) and battery start-up [SiLion](#) in 2019 and 2021 respectively. In 2021, [PPES](#) (joint venture between [Toyota](#) and [Panasonic](#)) and [Nexeon](#) announced a partnership on silicon anode development. In the same year, [StoreDot](#) announced a strategic framework agreement with [EVE Energy](#) and a partnership with [Group14 Technologies](#) to accelerate the time to market of [StoreDot's](#) XFC lithium-silicon cells for electric vehicles. The silicon battery market is estimated to grow from \$38M in 2020 to **\$177M by 2025 (CAGR of 36.2%)** and **\$270.3M by 2027 (CAGR of 28.6%)**.
- In such a highly competitive and dynamic environment, it becomes increasingly critical to have good knowledge of the patent landscape and understand the strategy of the different players. As such, Knowmade publishes [reports](#) and sets up [monitoring services](#) in order to track and analyze the competitors' R&D and IP strategies, to reveal where industry leaders, newcomers and start-ups are focused, and give an early view into the strategies they are pursuing, technologies they are investing in and products they are building.

# INTRODUCTION

## Scope of the report

- This report provides a detailed picture of the patent landscape related to **Silicon Anode for Li-ion Batteries**, covering the whole value chain (anode materials, anode electrode, battery cells, electrolytes, binders, etc.)
- We have selected and analyzed more than **24,700 patents and patent applications** published **worldwide** up to **June 2021**, representing more than **12,300 patent families** (inventions) relevant to the scope of this report.



# INTRODUCTION

## Key features of the report

- The report provides **essential patent data** for **batteries using silicon anode**, from **electrolyte and electrode materials to battery cells**.
- It provides **in-depth patent analyses** of **key technologies** and **key players** including:
  - Main IP dynamics and key trends.
  - IP leaders, most active players and newcomers.
  - IP portfolio strength of key players, and their technology/application focus.
  - Time evolution of patents filings by company, countries, and technology.
  - Current legal status of patents.
  - Joint developments, IP collaborations and IP transfers between key organizations.
  - Insights into the status of technologies, identifying trends for each technology/application.
  - Key patents.
- This report also includes an extensive **Excel database** with the **12,300+ patent families** analyzed in this study. This useful patent database allows for **multi-criteria searches** and includes patent publication numbers, **hyperlinks to an updated online database** (original documents, legal status, etc.), priority date, title, abstract, patent assignees, patent's current legal status, and **segments** (anode materials, anode, battery cells, binder, electrolyte, etc.).



**Disclaimer:** This report **does not provide** any insight **analyses or counsel regarding legal aspects** or the **validity** of any individual patent. Knowmade is a research firm that provides technical analysis and technical opinions. Knowmade is not a law firm. The research, technical analysis and/or work proposed or provided by Knowmade and contained herein is not a legal opinion and should not be construed as such.

# INTRODUCTION

## Why study the patent landscape

SAMPLE

### Understanding the **competitive landscape** and **technology developments** from a **patent perspective**

- **Key IP players** (key patents, IP strategy, technology roadmap)
- **Newcomers** (technologies and markets of interest)
- **Technology trends & Emerging technologies**
- **Benchmark patent portfolios** (competitors' strength & weakness)
- **Key patents** (blocking, valuable)
- **Key technical solutions**
- **Risks** (patent infringement, new entrants, etc.)
- **Opportunities** (partnership, technology acquisition, licensing, etc.)



Perfectly complement market research

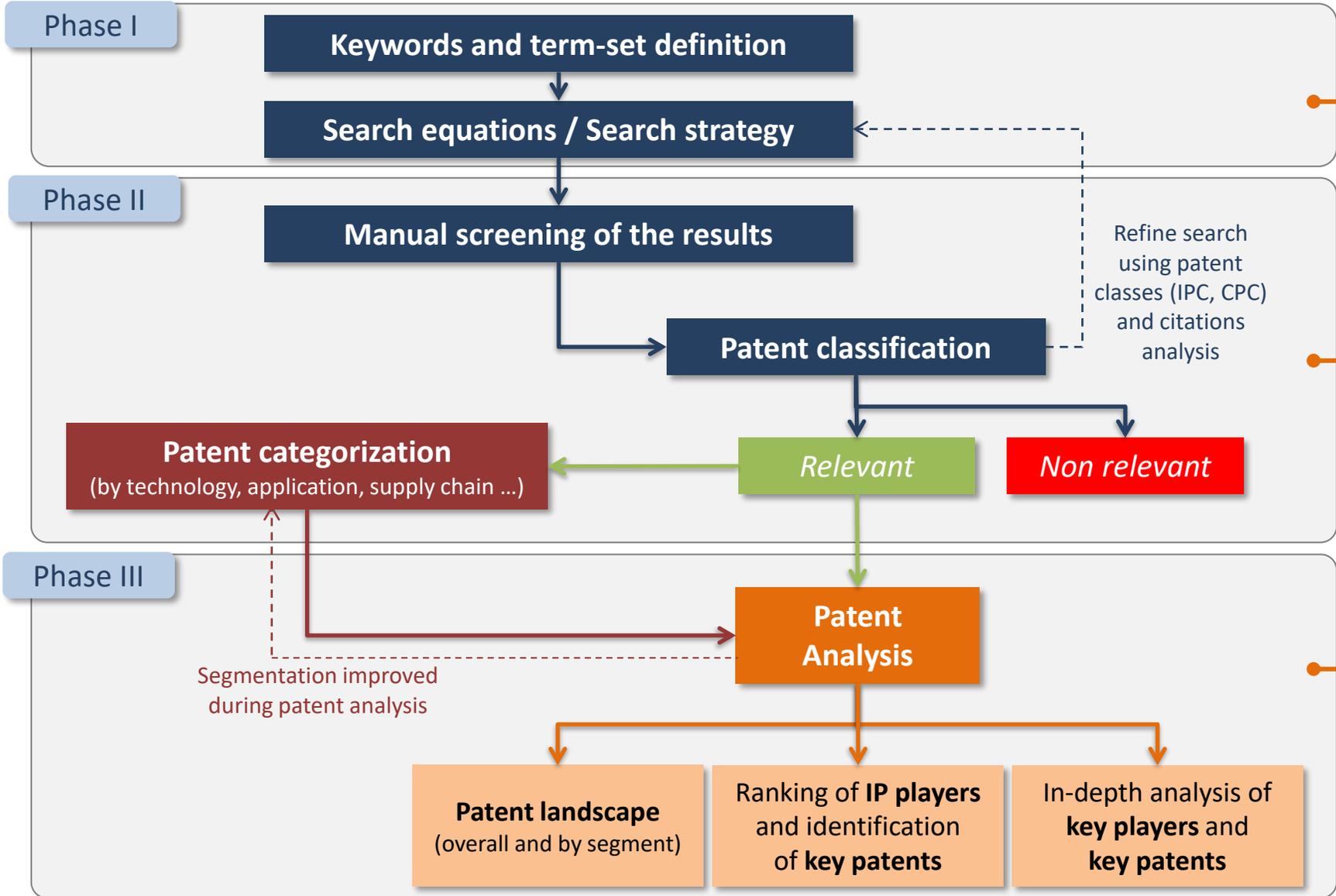
Give another point of view of the competitors, technologies and markets

Links between patents and

- Key market players
- Supply chain
- Technology Readiness Levels (TRL)
- Market product
- Emerging technologies/applications
- Forecast

# METHODOLOGY

## Methodology for patent search, selection and analysis



**Worldwide patent database (Questel-ORBIT)**  
Provides 100+ million patent documents from 100 offices (USA, Japan, Europe, China, Korea, Taiwan, Hong Kong, Singapore, etc.)

**IP analysts** with PhD degree combining **technical** and **patent expertise**. **Manual screening** of patent pools with patent classification between relevant & non relevant patent families based on their technical content & scope of the claims. **Categorization** of relevant patent families by technology, application or supply chain.

**Analytics tools** and **proprietary methodologies** dedicated to **IP business intelligence** including quantitative and qualitative analysis.







# PATENT SEGMENTATION

## Patents categorized by supply chain segments

The patents selected for the corpus of this report have been categorized as shown in the table.

Note that patents can belong to multiple segments.

Segments	Main claim content
<b>Anode material</b>	Composition and/or manufacturing methods of anode materials, particles or layers containing Silicon with or without an additional material.
<b>Anode</b>	Composition and/or manufacturing methods of anode layers containing silicon.
<b>Binder</b>	Composition and/or manufacturing methods of binder / polymer used in anode layers containing silicon
<b>Battery cell</b>	Composition and/or manufacturing methods of battery cells with silicon anodes
<b>Electrolyte</b>	Composition and/or manufacturing methods of electrolytes used with silicon anodes
<b>Equipment</b>	Equipments used to manufacture electrode materials, electrodes, batteries, etc.
<b>Others</b>	Inventions that are not included in the above-mentioned segments (battery packs, battery management systems, recycling, etc.).

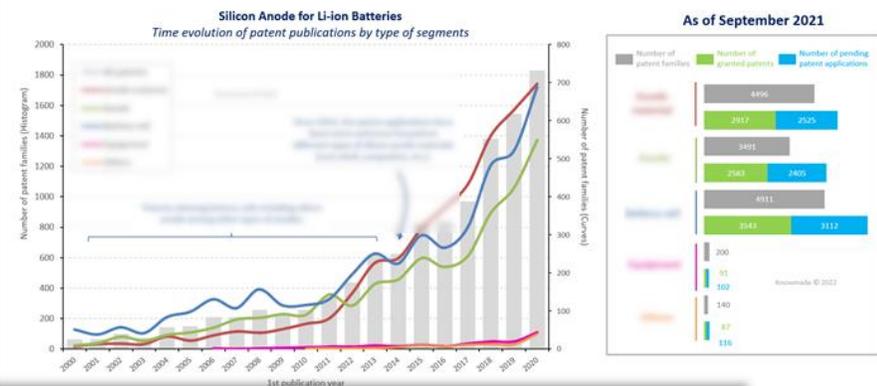
# PATENT CATEGORIZED BY SUPPLY CHAIN SEGMENTS

IP dynamics and main IP players by segment

SAMPLE

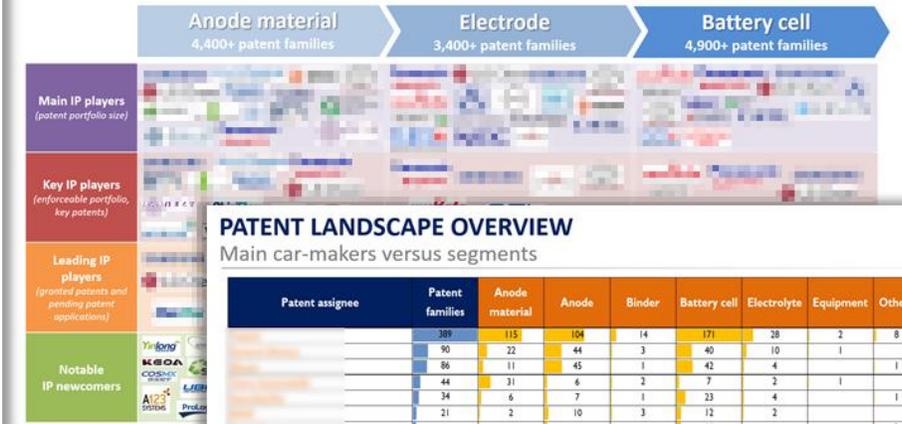
## PATENT LANDSCAPE OVERVIEW

Time evolution of patent publications by segment



## PATENT LANDSCAPE OVERVIEW

Noteworthy IP players by supply chain segment



## PATENT LANDSCAPE OVERVIEW

Main car-makers versus segments

Patent assignee	Patent families	Anode material	Anode	Binder	Battery cell	Electrolyte	Equipment	Others
309	115	104	14	171	28	2	8	
90	22	44	3	40	10	1	1	
86	11	45	1	42	4	1	1	
44	31	6	2	7	3	1	1	
34	6	7	1	23	4	1	1	
21	2	10	3	12	2	1	1	
19	1	6	1	11	1	1	1	
3	1	1	1	14	1	1	1	
11	3	1	1	1	1	1	1	
4	9	1	1	4	1	1	1	
4	7	2	3	2	1	1	1	
1	4	1	1	9	1	1	1	
1	4	1	1	5	1	1	1	
1	2	1	1	2	1	1	1	
1	4	1	1	3	1	1	1	
1	1	1	1	3	1	1	1	
1	1	1	1	2	1	1	1	

## PATENT LANDSCAPE OVERVIEW

Main patent assignees versus Segments

Patent assignee	Patent families	Anode material	Anode	Binder	Battery cell	Electrolyte	Equipment
540	107	284	30	253	11	46	9
401	28	142	1	92	29	1	1
406	112	107	23	176	37	1	1
385	115	104	14	171	28	2	2
143	18	89	2	91	35	1	1
139	64	39	9	35	16	1	1
134	9	20	5	97	13	1	1
131	71	18	1	108	1	1	1
122	20	9	1	96	65	1	1
110	15	30	2	44	9	1	1
107	69	16	3	24	44	1	1
105	55	1	4	43	32	1	1
103	33	38	4	43	32	1	1
97	13	50	5	44	25	1	1
90	22	44	3	40	10	1	1
86	11	45	1	42	4	1	1
85	51	18	9	21	11	1	1
77	10	23	2	52	2	1	1
76	5	39	1	52	2	1	1
76	45	21	9	12	2	1	1
72	45	19	3	9	4	1	1
71	18	29	3	28	2	1	1
71	8	38	1	15	5	1	1
69	20	19	3	25	5	1	1
69	52	16	1	2	8	1	1
66	39	17	1	15	8	1	1
61	42	6	1	14	3	1	1
59	17	5	1	38	4	1	1
58	16	19	1	32	4	1	1
55	23	19	2	22	6	1	1
54	7	18	6	31	2	1	1
53	1	8	1	45	2	1	1
50	4	6	5	44	42	1	1
49	3	4	1	15	8	1	1
47	12	31	2	2	5	1	1
47	22	10	20	5	2	1	1
47	29	7	1	15	2	1	1
46	2	9	3	34	2	1	1
45	31	8	2	7	5	1	1

## PATENT LANDSCAPE OVERVIEW

Main patent assignees by segment



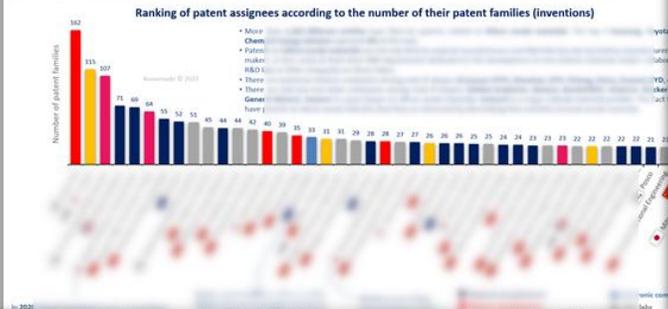
# FOCUS ON SILICON ANODE MATERIAL

Key IP players, IP newcomers, key patents, recent IP development, etc.

SAMPLE

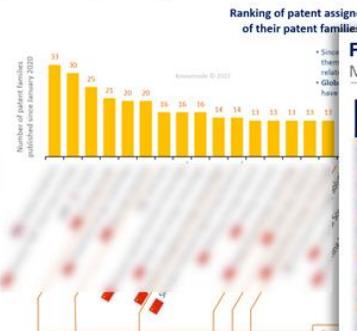
## FOCUS ON SILICON ANODE MATERIAL

Main patent assignees (1/2)



## FOCUS ON SILICON ANODE MATERIAL

Most active patent applicants since January 2020



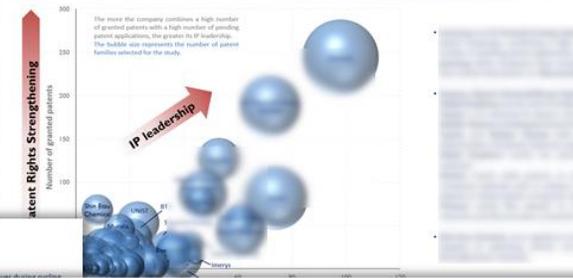
## FOCUS ON SILICON ANODE MATERIAL

Main IP newcomers entering the patent landscape in 2016 and after



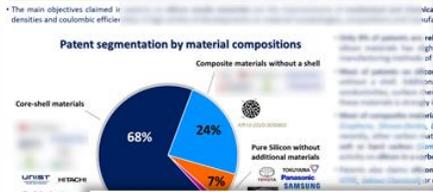
## FOCUS ON SILICON ANODE MATERIAL

IP leadership of patent assignees



## FOCUS ON SILICON ANODE MATERIAL

Main and recent IP developments (1/3)



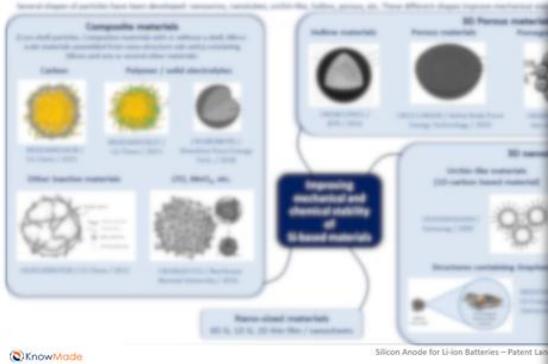
## FOCUS ON SILICON ANODE MATERIAL

Key patents (2/3)

Assignee	Representative patent of the family	Topic	Earliest publication year	Countries of granted patents	Seminal patent family	Blocking patent family
SHIN ETSU CHEMICAL	US 2017/0100000 A1	articles, preparation, and negative electrode material for non-aqueous electrolyte secondary cell	2005	CN, KR, TW, US, JP	X	X
GLOBAL GRAPHENE	US 2017/0100000 A1	secondary battery negative electrode material, making method, and Li-ion battery	2006	CN, JP, CN, KR	X	X
NANOTEK INST. / SAMSUNG ELECT.	US 2017/0100000 A1	secondary battery negative electrode material and metallic silicon powder therefor	2006	KR, TW, CN	X	X

## FOCUS ON SILICON ANODE MATERIAL

Main and recent IP developments (2/3)



## FOCUS ON SILICON ANODE MATERIAL

IP blocking potential of patent assignees



## FOCUS ON SILICON ANODE MATERIAL

Strength index of patent portfolios

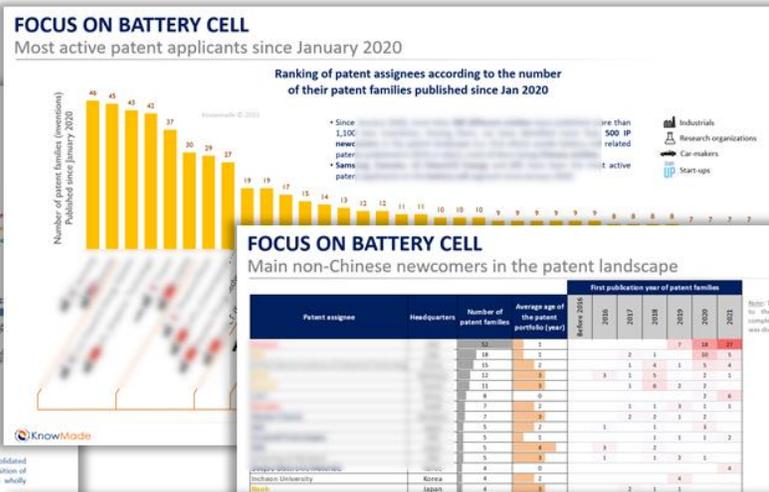
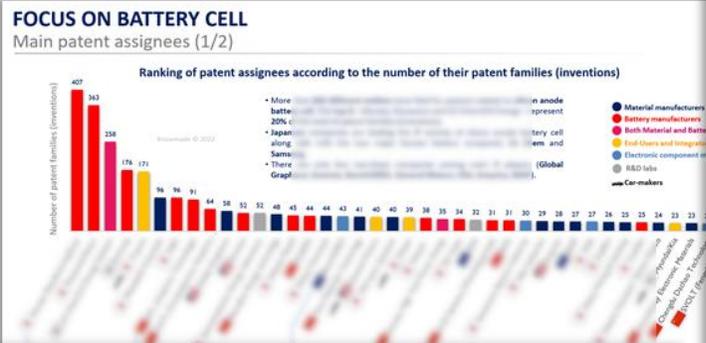




# FOCUS ON BATTERY CELL

Key IP players, IP newcomers, key patents, recent IP development, etc.

SAMPLE



### FOCUS ON BATTERY CELL

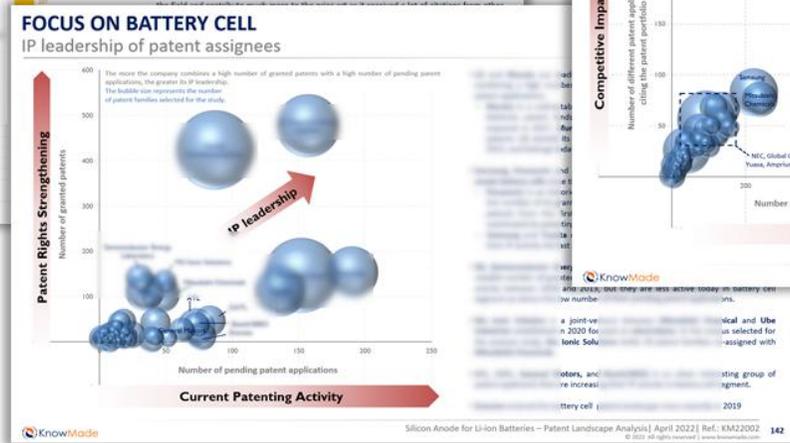
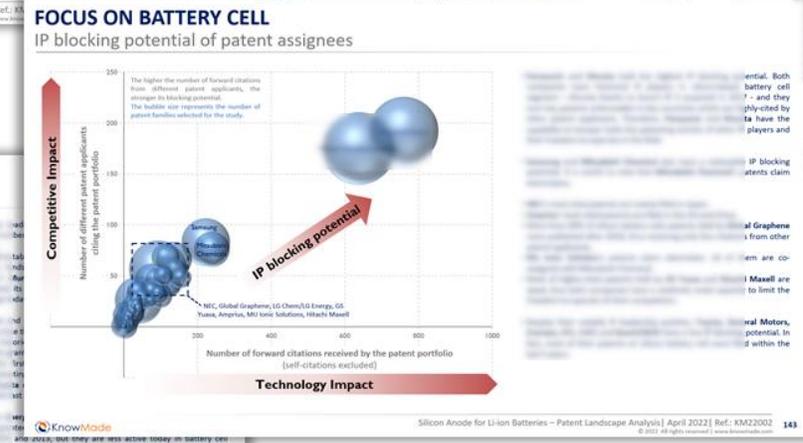
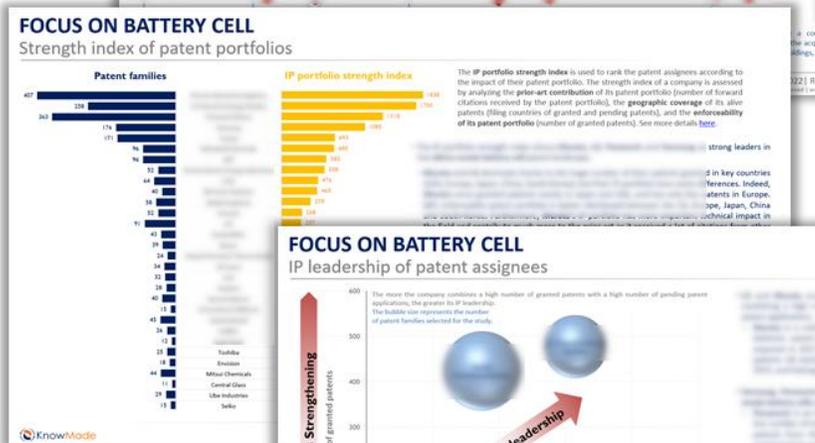
#### Main non-Chinese newcomers in the patent landscape

Patent assignee	Headquarters	Number of patent families	Average age of the patent portfolio (year)	First publication year of patent families								
				Before 2015	2015	2017	2018	2019	2020	2021		
...	...	...	...	...	...	...	...	...	...	...	...	...

Note: The data corresponding to the year 2021 is not complete since patent search was done in June 2021.

Patent assignees' typology colour index

- Material manufacturers
- Battery manufacturers
- Both Material and Battery manufacturers
- End Users and Integrators
- Electronic component manufacturers
- R&D labs



# IP PROFILE OF KEY PLAYERS

IP portfolio summary, IP strategy, key patents and recent IP developments

A focus on key IP players and newcomers is provided in a dedicated section. For each patent assignee, the silicon anode-based Li-ion battery patent portfolio is statistically analyzed to provide an overview of its strengths, weaknesses and level of IP activity. Most notable patents and recent IP developments are described in light of the main silicon anode challenges.



# PATENT DATABASE

Excel file containing all the patents analyzed in this report with corpus segmentation

SAMPLE

The report also includes an **Excel database** with the 12,300+ patent families (inventions) analyzed in this study. This useful patent database allows **multi-criteria searches** and includes patent publication numbers, **hyperlinks to an updated online database** (original documents, legal status, etc.), priority dates, title, abstract, patent assignees, patent 's current legal status, and **segments** (anode material, anode, binder, battery cell, electrolyte, etc.).

Patent ID	Publication number	Publication date	Priority date	Application number	Application date	Priority date	Expected expiry date	Legal status	Grant date	Current assignee	Inventor	English title	English abstract	English claims	Standardized publication number	Other standardized publication number	Optical	Thermal	Chemography	Electro-chemical	Power	Acoustic	Electro-Mechanical	Electrical	Other	
01723474	CN207992164U	2018-10-19	2018-10-19	CN2018102470952	2018-03-30	CN2018102470952	2018-03-30	2028-03-30	2018-10-19	MICROJET TECHNOLOGY	MOHAORAH HANYONGLONG	(CN207992164U) Actuation of the	An actuator system module.	(CN207992164U) 1. An actuator												
01646900	CN100440703	2018-10-19	2018-10-19	CN201810313555	2018-04-10	CN201810313555	2018-04-10	2028-04-10			DONG LINSI XUZHONGREN	(CN100440703) LEGAL DETAILS	PENDING													
01650243	CN207944704U	2018-10-12	2018-10-12	CN2018102071045	2018-03-20	CN2018102071045	2018-03-20	2028-03-20	2018-10-12	SUZHOUDAYS OF REMOTE SENSING	HAHEPING	(CN207944704U) MEMS	The present utility model discloses a	(CN207944704U) 1. The												
01654295	CN207957757U	2018-10-12	2018-10-12	CN2018102042729	2018-03-16	CN2018102042729	2018-03-16	2028-03-16	2018-10-12	SHEFANGPING	TANTALUM	(CN207957757U) LEGAL DETAILS	GRAATED													
01619196	TW05463366	2018-10-11	2018-10-11	TW2018107205646	2018-05-04	TW2018107205646	2018-05-04	2028-05-04			MICROJET TECHNOLOGY	(TW05463366) LEGAL DETAILS	PENDING													
01619195	TW05463360	2018-10-11	2018-10-11	TW2018107204570	2018-05-18	TW2018107204570	2018-05-18	2028-05-18			MICROJET TECHNOLOGY	(TW05463360) LEGAL DETAILS	PENDING													
01619193	TW05463367	2018-10-11	2018-10-11	TW2018107205647	2018-05-04	TW2018107205647	2018-05-04	2028-05-04			MICROJET TECHNOLOGY	(TW05463367) LEGAL DETAILS	PENDING													
01619161	TW05463368	2018-10-11	2018-10-11	TW2018107205648	2018-07-20	TW2018107205648	2018-07-20	2028-07-20			MICROJET TECHNOLOGY	(TW05463368) LEGAL DETAILS	PENDING													
01619160	TW05463369	2018-10-11	2018-10-11	TW2018107205649	2018-07-20	TW2018107205649	2018-07-20	2028-07-20			MICROJET TECHNOLOGY	(TW05463369) LEGAL DETAILS	PENDING													
01574102	CN100427544	2018-10-09	2018-10-09	CN2018102042729	2018-03-16	CN2018102042729	2018-03-16	2028-03-16	2018-10-11	TAIWAN CARBON	LIANG YUBUAN CAI GANGSONG	(CN100427544) LEGAL DETAILS	PENDING													
01574076	CN100427543	2018-10-09	2018-10-09	CN2018102042728	2018-03-16	CN2018102042728	2018-03-16	2028-03-16			ZHANG JIANGANG KANGDE JIN	(CN100427543) LEGAL DETAILS	PENDING													
01564124	US20180292330	2018-10-09	2018-10-09	US2018102042729	2018-03-16	US2018102042729	2018-03-16	2028-03-16			LIU FANG (US); HARTWELL PETER	(US20180292330) LEGAL DETAILS	PENDING													
01564124	WO2018191009	2018-10-10	2018-10-10	WO2018102042729	2018-03-16	WO2018102042729	2018-03-16	2028-03-16			LIU FANG (US); HARTWELL PETER	(WO2018191009) LEGAL DETAILS	PENDING													
01564105	EP3315210	2018-10-10	2018-10-10	EP17164591	2017-04-03	EP17164591	2017-04-03	2037-04-03			AMS (AT);	(EP3315210) LEGAL DETAILS	PENDING													
01565916	DE102017205918	2018-10-11	2018-10-11	DE102017205918	2017-04-07	DE102017205918	2017-04-07	2037-04-07			SIEMENS (DE);	(DE102017205918) LEGAL DETAILS	PENDING													
01565916	WO2018191009	2018-10-10	2018-10-10	WO2018102042729	2018-03-16	WO2018102042729	2018-03-16	2028-03-16			SIEMENS (DE);	(WO2018191009) LEGAL DETAILS	PENDING													
01565915	DE102017205917	2018-10-11	2018-10-11	DE102017205917	2017-04-07	DE102017205917	2017-04-07	2037-04-07			SIEMENS (DE);	(DE102017205917) LEGAL DETAILS	PENDING													
01565915	WO2018191009	2018-10-10	2018-10-10	WO2018102042729	2018-03-16	WO2018102042729	2018-03-16	2028-03-16			SIEMENS (DE);	(WO2018191009) LEGAL DETAILS	PENDING													
01565914	DE102017205917	2018-10-11	2018-10-11	DE102017205917	2017-04-07	DE102017205917	2017-04-07	2037-04-07			SIEMENS (DE);	(DE102017205917) LEGAL DETAILS	PENDING													
01565914	WO2018191009	2018-10-10	2018-10-10	WO2018102042729	2018-03-16	WO2018102042729	2018-03-16	2028-03-16			SIEMENS (DE);	(WO2018191009) LEGAL DETAILS	PENDING													
01565912	DE102017205915	2018-10-11	2018-10-11	DE102017205915	2017-04-07	DE102017205915	2017-04-07	2037-04-07			SIEMENS (DE);	(DE102017205915) LEGAL DETAILS	PENDING													
01565912	WO2018191009	2018-10-10	2018-10-10	WO2018102042729	2018-03-16	WO2018102042729	2018-03-16	2028-03-16			SIEMENS (DE);	(WO2018191009) LEGAL DETAILS	PENDING													
01565912	DE102017205915	2018-10-11	2018-10-11	DE102017205915	2017-04-07	DE102017205915	2017-04-07	2037-04-07			SIEMENS (DE);	(DE102017205915) LEGAL DETAILS	PENDING													
01565912	WO2018191009	2018-10-10	2018-10-10	WO2018102042729	2018-03-16	WO2018102042729	2018-03-16	2028-03-16			SIEMENS (DE);	(WO2018191009) LEGAL DETAILS	PENDING													
01565910	DE102017205913	2018-10-11	2018-10-11	DE102017205913	2017-04-05	DE102017205913	2017-04-05	2037-04-05			SIEMENS (DE);	(DE102017205913) LEGAL DETAILS	PENDING													
01531715	TW0547842	2018-10-01	2018-10-01	TW2018107208192	2018-06-15	TW2018107208192	2018-06-15	2028-06-15			MICROJET TECHNOLOGY	(TW0547842) LEGAL DETAILS	PENDING													
01520554	WO2018191009	2018-10-10	2018-10-10	WO2018102042729	2018-03-16	WO2018102042729	2018-03-16	2028-03-16			MICROJET TECHNOLOGY	(WO2018191009) LEGAL DETAILS	PENDING													

## Patent information

Dates and numbers of priority/application/publication/grant

Title, abstract, claims

Patent applicants, current assignees, inventors

Current legal status of patents (granted, pending, expired, etc.)

## Segments

Anode material, Anode, Binder, Battery cell, Electrolyte, Equipment (equipment used to manufacture electrode materials, electrodes, batteries), Others (battery management systems, recycling, etc.)

# ORDER FORM

## Silicon Anode for Li-ion Batteries

Patent Landscape Analysis – April 2022

Ref.: KM22002



### SHIP TO

Name (Mr/Ms/Dr/Pr):

Job Title:

Company:

Address:

City:

State:

Postcode/Zip:

Country:

VAT ID Number for EU members:

Tel:

Email:

Date:

### PAYMENT METHODS

#### Check

To pay your invoice using a check, please mail your check to the following address:

KnowMade S.A.R.L.  
2405 route des Dolines, Le Drakkar  
06560 Valbonne Sophia Antipolis  
FRANCE

#### Money Transfer

To pay your invoice using a bank money wire transfer please contact your bank to complete this process. Here is the information that you will need to submit the payment:

Payee: KnowMade S.A.R.L.  
Bank: Banque Populaire Méditerranée, CAP 3000 Quartier du lac, 06700 St Laurent du Var, France  
IBAN: FR76 1460 7003 6360 6214 5695 139  
BIC/SWIFT: CCBPFRPPMAR

#### Paypal

In order to pay your invoice via PAYPAL, you must first register at [www.paypal.com](http://www.paypal.com). You can send money to the KnowMade S.A.R.L. by entering our email address [contact@knowmade.fr](mailto:contact@knowmade.fr) as the recipient and entering the invoice amount.

### RETURN ORDER BY

**E-mail:** [contact@knowmade.fr](mailto:contact@knowmade.fr)

**Mail:** KnowMade S.A.R.L., 2405 route des Dolines, Le Drakkar, 06560 Valbonne Sophia Antipolis, FRANCE

### PRODUCT ORDER

4,990 EUR – Multi user license\*

For price in dollars, please use the day's exchange rate.  
For French customer, add 20% for VAT.

All reports are delivered electronically in pdf format at payment reception.

*\*The report can be shared with the employees of the company purchasing the report. Subsidiaries and joint-ventures are excluded. Please be aware that the report is watermarked on each page, with the name of the recipient and the organization (the name mentioned in the PO). This watermark also reaffirms that report sharing is not allowed.*

*I hereby accept Knowmade's Terms and Conditions of Sale*  
**Signature:**

# Terms and Conditions of Sales

## DEFINITIONS

“Acceptance”: Action by which the Buyer accepts the terms and conditions of sale in their entirety. It is done by signing the purchase order which mentions “I hereby accept Knowmade’s Terms and Conditions of Sale”.

“Buyer”: Any business user (i.e. any person acting in the course of its business activities, for its business needs) entering into the following general conditions to the exclusion of consumers acting in their personal interests.

“Contracting Parties” or “Parties”: The Seller on the one hand and the Buyer on the other hand.

“Intellectual Property Rights” (“IPR”) means any rights held by the Seller in its Products, including any patents, trademarks, registered models, designs, copyrights, inventions, commercial secrets and know-how, technical information, company or trading names and any other intellectual property rights or similar in any part of the world, notwithstanding the fact that they have been registered or not and including any pending registration of one of the above mentioned rights.

“License”: For the reports and databases, 2 different licenses are proposed. The buyer has to choose one license:

1. One user license: a single individual at the company can use the report.

2. Multi user license: the report can be used by unlimited users within the company. Subsidiaries are not included.

“Products”: Reports are established in PowerPoint and delivered on a PDF format and the database may include Excel files.

“Seller”: Based in Sophia Antipolis (France headquarters), Knowmade is a technology intelligence company specialized in the research and analysis of scientific and technical information. We provide patent landscapes and scientific state of the art with high added value to businesses and research laboratories. Our intelligence digests play a key role to define your innovation and development strategy.

## 1. SCOPE

1.1 The Contracting Parties undertake to observe the following general conditions when agreed by the Buyer and the Seller. ANY ADDITIONAL, DIFFERENT, OR CONFLICTING TERMS AND CONDITIONS IN ANY OTHER DOCUMENTS ISSUED BY THE BUYER AT ANY TIME ARE HEREBY OBJECTED TO BY THE SELLER, SHALL BE WHOLLY INAPPLICABLE TO ANY SALE MADE HEREUNDER AND SHALL NOT BE BINDING IN ANY WAY ON THE SELLER.

1.2 This agreement becomes valid and enforceable between the Contracting Parties after clear and non-equivocal consent by any duly authorized person representing the Buyer. For these purposes, the Buyer accepts these conditions of sales when signing the purchase order which mentions “I hereby accept Knowmade’s Terms and Conditions of Sale”. This results in acceptance by the Buyer.

1.3 Orders are deemed to be accepted only upon written acceptance and confirmation by the Seller, within [7 days] from the date of order, to be sent either by email or to the Buyer’s address. In the absence of any confirmation in writing, orders shall be deemed to have been accepted.

## 2. MAILING OF THE PRODUCTS

2.1 Products are sent by email to the Buyer:

- within [1] month from the order for Products already released; or

- within a reasonable time for Products ordered prior to their effective release. In this case, the Seller shall use its best endeavours to inform the Buyer of an indicative release date and the evolution of the work in progress.

2.2 Some weeks prior to the release date the Seller can propose a pre-release discount to the Buyer.

The Seller shall by no means be responsible for any delay in respect of article 2.2 above, and including in cases where a new event or access to new contradictory information would require for the analyst extra time to compute or compare the data in order to enable the Seller to deliver a high quality Products.

2.3 The mailing of the Product will occur only upon payment by the Buyer, in accordance with the conditions contained in article 3.

2.4 The mailing is operated through electronic means either by email via the sales department. If the Product’s electronic delivery format is defective, the Seller undertakes to replace it at no charge to the Buyer provided that it is informed of the defective formatting within 90 days from the date of the original download or receipt of the Product.

2.5 The person receiving the Products on behalf of the Buyer shall immediately verify the quality of the Products and their conformity to the order. Any claim for apparent defects or for non-conformity shall be

sent in writing to the Seller within 8 days of receipt of the Products. For this purpose, the Buyer agrees to produce sufficient evidence of such defects.

2.6 No return of Products shall be accepted without prior information to the Seller, even in case of delayed delivery. Any Product returned to the Seller without providing prior information to the Seller as required under article 2.5 shall remain at the Buyer’s risk.

## 3. PRICE, INVOICING AND PAYMENT

3.1 Prices are given in the orders corresponding to each Product sold on a unit basis or corresponding to annual subscriptions. They are expressed to be inclusive of all taxes. The prices may be reevaluated from time to time. The effective price is deemed to be the one applicable at the time of the order.

3.2 Payments due by the Buyer shall be sent by cheque payable to Knowmade, PayPal or by electronic transfer to the following account:

Banque Populaire Méditerranée, CAP 3000 Quartier du lac, 06700 St Laurent du Var, France

BIC or SWIFT code: CCBPFRPPMAR

IBAN: : FR76 1460 7003 6360 6214 5695 139

To ensure the payments, the Seller reserves the right to request down payments from the Buyer. In this case, the need of down payments will be mentioned on the order.

3.3 Payment is due by the Buyer to the Seller within 30 days from invoice date, except in the case of a particular written agreement. If the Buyer fails to pay within this time and fails to contact the Seller, the latter shall be entitled to invoice interest in arrears based on the annual rate Refi of the «BCE» + 7 points, in accordance with article L. 441-6 of the French Commercial Code. Our publications (report, database, tool...) are delivered only after reception of the payment.

3.4 In the event of termination of the contract, or of misconduct, during the contract, the Seller will have the right to invoice at the stage in progress, and to take legal action for damages.

## 4. LIABILITIES

4.1 The Buyer or any other individual or legal person acting on its behalf, being a business user buying the Products for its business activities, shall be solely responsible for choosing the Products and for the use and interpretations he makes of the documents it purchases, of the results he obtains, and of the advice and acts it deduces thereof.

4.2 The Seller shall only be liable for (i) direct and (ii) foreseeable pecuniary loss, caused by the Products or arising from a material breach of this agreement

4.3 In no event shall the Seller be liable for:

a) damages of any kind, including without limitation, incidental or consequential damages (including, but not limited to, damages for loss of profits, business interruption and loss of programs or information) arising out of the use of or inability to use the Seller’s website or the Products, or any information provided on the website, or in the Products;

b) any claim attributable to errors, omissions or other inaccuracies in the Product or interpretations thereof.

4.4 All the information contained in the Products has been obtained from sources believed to be reliable. The Seller does not warrant the accuracy, completeness adequacy or reliability of such information, which cannot be guaranteed to be free from errors.

4.5 All the Products that the Seller sells may, upon prior notice to the Buyer from time to time be modified by or substituted with similar Products meeting the needs of the Buyer. This modification shall not lead to the liability of the Seller, provided that the Seller ensures the substituted Product is similar to the Product initially ordered.

4.6 In the case where, after inspection, it is acknowledged that the Products contain defects, the Seller undertakes to replace the defective products as far as the supplies allow and without indemnities or compensation of any kind for labor costs, delays, loss caused or any other reason. The replacement is guaranteed for a maximum of two months starting from the delivery date. Any replacement is excluded for any event as set out in article 5 below.

4.7 The deadlines that the Seller is asked to state for the mailing of the Products are given for information only and are not guaranteed. If such deadlines are not met, it shall not lead to any damages or cancellation of the orders, except for non-acceptable delays exceeding [4] months from the stated deadline, without information from the Seller. In such case only, the Buyer shall be entitled to ask for a reimbursement of its first down payment to the exclusion of any further damages.

4.8 The Seller does not make any warranties, express or implied, including, without limitation, those of

saleability and fitness for a particular purpose, with respect to the Products. Although the Seller shall take reasonable steps to screen Products for infection of viruses, worms, Trojan horses or other codes containing contaminating or destructive properties before making the Products available, the Seller cannot guarantee that any Product will be free from infection.

## 5. FORCE MAJEURE

The Seller shall not be liable for any delay in performance directly or indirectly caused by or resulting from acts of nature, fire, flood, accident, riot, war, government intervention, embargoes, strikes, labor difficulties, equipment failure, late deliveries by suppliers or other difficulties which are beyond the control, and not the fault of the Seller.

## 6. PROTECTION OF THE SELLER’S IPR

6.1 All the IPR attached to the Products are and remain the property of the Seller and are protected under French and international copyright law and conventions.

6.2 The Buyer agreed not to disclose, copy, reproduce, redistribute, resell or publish the Product, or any part of it to any other party other than employees of its company. The Buyer shall have the right to use the Products solely for its own internal information purposes. In particular, the Buyer shall therefore not use the Product for purposes such as:

- Information storage and retrieval systems;

- Recordings and re-transmittals over any network (including any local area network);

- use in any timesharing, service bureau, bulletin board or similar arrangement or public display;

- Posting any Product to any other online service (including bulletin boards or the Internet);

- Licensing, leasing, selling, offering for sale or assigning the Product.

6.3 The Buyer shall be solely responsible towards the Seller of all infringements of this obligation, whether this infringement comes from its employees or any person to whom the Buyer has sent the Products and shall personally take care of any related proceedings, and the Buyer shall bear related financial consequences in their entirety.

6.4 The Buyer shall define within its company point of contact for the needs of the contract. This person will be the recipient of each new report in PDF format. This person shall also be responsible for respect of the copyrights and will guaranty that the Products are not disseminated out of the company.

## 7. TERMINATION

7.1 If the Buyer cancels the order in whole or in part or postpones the date of mailing, the Buyer shall indemnify the Seller for the entire costs that have been incurred as at the date of notification by the Buyer of such delay or cancellation. This may also apply for any other direct or indirect consequential loss that may be borne by the Seller, following this decision.

7.2 In the event of breach by one Party under these conditions or the order, the non-breaching Party may send a notification to the other by recorded delivery letter upon which, after a period of thirty (30) days without solving the problem, the non-breaching Party shall be entitled to terminate all the pending orders, without being liable for any compensation.

## 8. MISCELLANEOUS

All the provisions of these Terms and Conditions are for the benefit of the Seller itself, but also for its licensors, employees and agents. Each of them is entitled to assert and enforce those provisions against the Buyer.

Any notices under these Terms and Conditions shall be given in writing. They shall be effective upon receipt by the other Party.

The Seller may, from time to time, update these Terms and Conditions and the Buyer, is deemed to have accepted the latest version of these terms and conditions, provided they have been communicated to him in due time.

## 9. GOVERNING LAW AND JURISDICTION

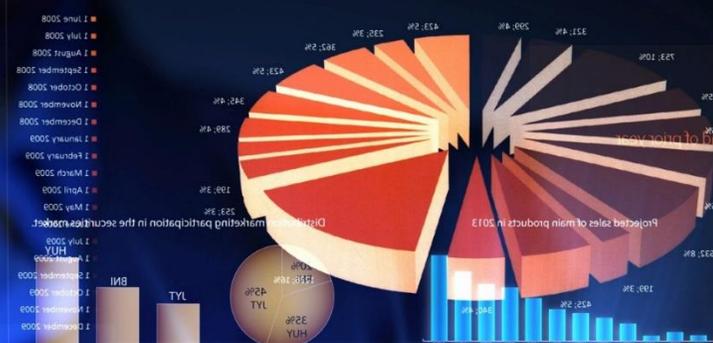
9.1 Any dispute arising out or linked to these Terms and Conditions or to any contract (orders) entered into in application of these Terms and Conditions shall be settled by the French Commercial Courts of Grasse, which shall have exclusive jurisdiction upon such issues.

9.2 French law shall govern the relation between the Buyer and the Seller, in accordance with these Terms and Conditions.

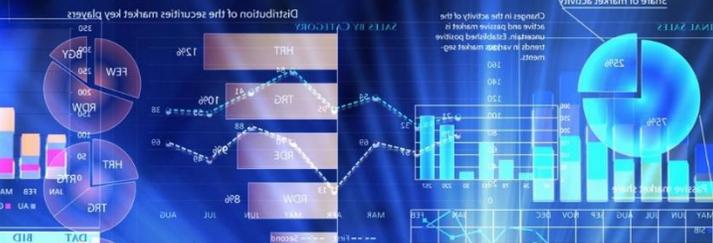
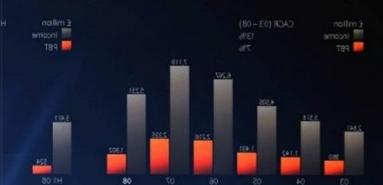
# KNOWMADE

## Patent and Technology Intelligence

very strong income performance well ahead of prior year



very strong income performance well ahead of prior year



very strong income performance well ahead of prior year



Q1	Q2	Q3	Q4
100	150	200	250
150	200	250	300
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850	900	950	1000

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850	900	950	1000

Q1	Q2	Q3	Q4
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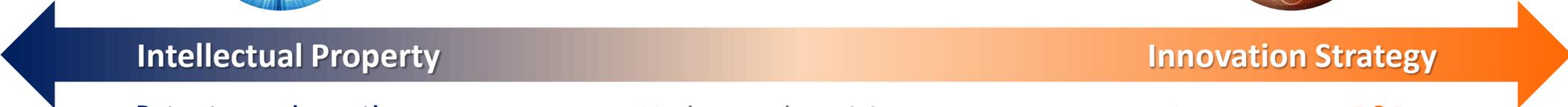
Q1	Q2	Q3	Q4
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850	900	950	1000

Q1	Q2	Q3	Q4
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600	650	700	750
650	700	750	800
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800	850	900	950
850	900	950	1000

# KNOWMADE PURPOSE

Turning **patents** and **scientific information** into **business-oriented report** for **decision makers** working in **R&D, Innovation Strategy, Intellectual Property, and Marketing**

Competitive landscape | Technology trends | Opportunities / Risks | R&D and IP strategy



## Intellectual Property

- Patent your inventions
- Assert your patents and defend your position in case of licensing/litigation
- Evaluate the risks to infringe patents

*Prior art search, Freedom-to-operate analysis, Patent invalidation, Evidence of use, Patent valuation*

- Understand, anticipate and evaluate the competitive landscape and current technology developments

*Patent landscape, Monitoring service, IP due diligence*

## Innovation Strategy

- Improve your R&D and IP strategy
- Identify and get access to external innovation

*Technology scouting, Scientific literature analysis*

# KNOWMADE OFFER



**Tailor-made analyses**

Meet customer's business needs and budgetary constraints



**Patent Landscape Analysis**  
to give an overview on IP dynamics, IP trends and IP players

**Off-the-shelf Reports**



**Monitors**

**Patent Monitoring Service**  
to track current R&D activity and early detect weak signals, opportunities and risks



Monthly IP database | Quarterly report  
Access to IP analysts

# MAIN FIELDS OF EXPERTISE

## Wireless and Optical Communications

- RF components & modules
- Antenna & Networks
- Photonics (datacom/telecom)



Advanced Packaging  
Innovative Materials  
AI & Computing

## Energy Mgt & Storage

- Power electronics
- Batteries & Fuel-cells
- PV



## Sensors and Optoelectronics

- MEMS
- Sensors & Imaging
- Lighting & Display

## Life Sciences and Healthcare

- MedTech
- Microfluidics
- Biotech & Pharmaceuticals
- Agrifood



### Whole Battery Supply Chain

- Materials
- Components
- Battery cell
- Battery Packs (BMS, thermal management, etc)
- Recycling
- Manufacturing



### Key Battery Technologies

- Lithium battery
- Ni-MH battery
- Zn-Air battery
- Lead-Acid battery
- Na-S battery
- Redox flow battery
- Li-Air battery
- Li-S battery
- Na-ion battery
- Mg-ion battery

### All Battery applications

- Automotive
- Consumer
- Stationary
- Medical

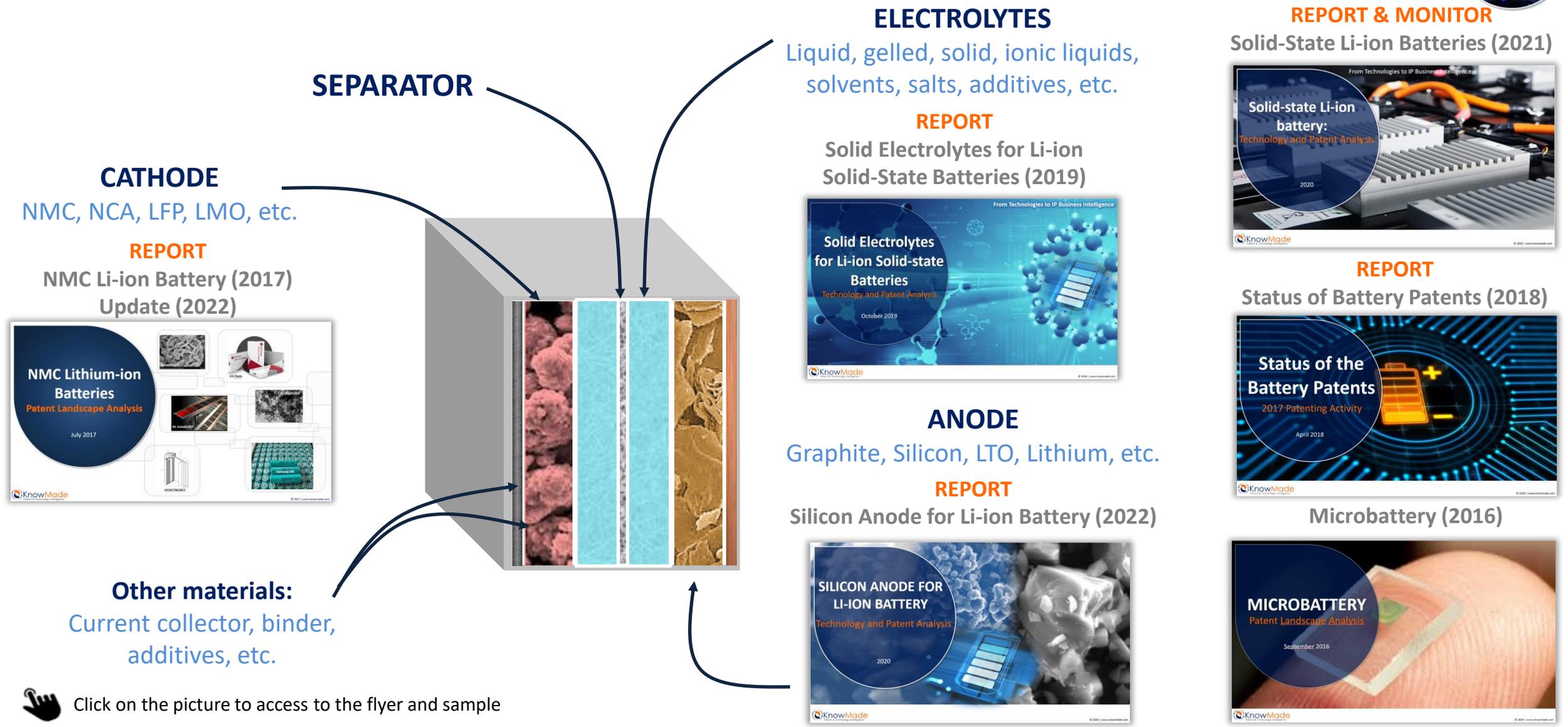


### All Battery Cell Designs

- Cylindrical
- Prismatic
- Flexible
- Thin film / Microbattery

# BATTERY

## Products



Click on the picture to access to the flyer and sample



### CONTENTS

#### Quarterly IP database (up-to-date Excel file)

- New patent applications
- Patents newly granted
- Expired or abandoned patents
- Transfer of IP rights (re-assignment, licensing)
- Patent litigation & opposition
- Patent categorization by:
  - Supply Chain: Electrolyte, Electrode, Battery, Pack
  - Type of electrolyte materials: Inorganic, Inorganic/polymer, Polymer
  - Inorganic electrolyte materials: Sulfide Glass Ceramic, Thio-LISICON, Argyrodite, Oxide Glass Ceramic, NASICON, Garnet, Perovskite, Anti-Perovskite, LISICON, Hydride, etc.

#### Quarterly IP report (PDF slide deck)

On a quarterly basis, this report will provide the IP trends over the three last months, with a close look to key IP players and key patented technologies.

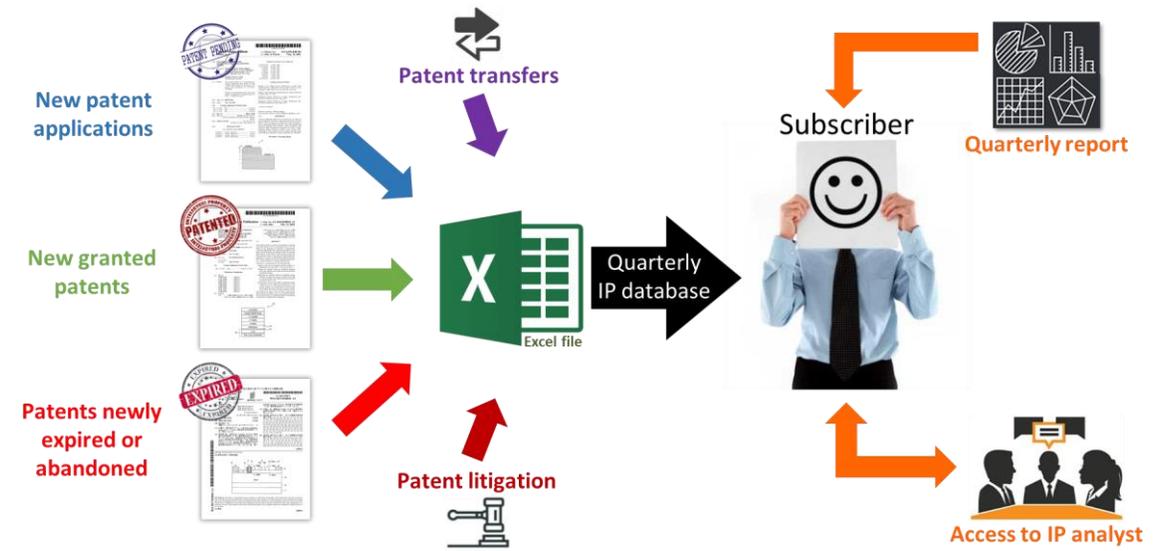
#### Access to an IP analysts (100 hours per year)

Q&A session and discussion with our IP analysts regarding trends, analyses, specific patented technologies or company's IP portfolio in the field of solid-state batteries.

 Flyer and samples: [www.knowmade.com/downloads/solid-state-batteries-patent-monitor/](http://www.knowmade.com/downloads/solid-state-batteries-patent-monitor/)

### WHY YOU SHOULD SUBSCRIBE

- ✓ Track your **competitors**, partners or clients
- ✓ Identify **newcomers** to your technology field
- ✓ Early detect **opportunities** and risks for your business strategy
- ✓ Be ahead of **technology trends**
- ✓ Identify emerging research areas and **cutting-edge technology** developments
- ✓ Mitigate patent **infringement risks**
- ✓ Take advantage of **free technologies**





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06902 Sophia Antipolis, France

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[contact@knowmade.fr](mailto:contact@knowmade.fr)