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ABOUT KNOWMADE

Specialized in the analysis of patents and scientific information, **Knowmade** provides technology intelligence and IP strategy consulting services. The company supports the business development of R&D organizations, industrial companies, and investors by helping them to understand the competitive landscape, follow the technology trends, and find out opportunities and threats in terms of technology and patents.

Knowmade operates in the following industrial sectors: compound semiconductors, power electronics, batteries, RF electronics & wireless communications, solid-state lighting & display, photonics, MEMS sensors, memories, semiconductor manufacturing, packaging & assembly, medical devices, medical imaging, biotech/pharma, and agrifood.

Knowmade's experts provide prior art search, patent landscape analysis, scientific literature analysis, patent valuation, IP due diligence, and freedom-to-operate analysis. In parallel the company proposes litigation/licensing support, technology scouting and IP/technology monitoring service. **Knowmade's** analysts combine their technical and patent expertise with powerful analytics tools and proprietary methodologies, delivering invaluable patent analyses and scientific reviews.



BENEFITS FOR CUSTOMER

SAMPL

Understanding the **competitive landscape** and **technology developments** from a **patent perspective**

- Know the key IP players, their key patents, their IP/technology strategy and their future intents
- Identify **new entrants**, their **technology** and **market areas** of interest
- Follow the technology trends and identify emerging technologies
- Benchmark patent portfolios and know competitors' strengths and weaknesses
- Identify the key patents (seminal, blocking, valuable) and the key technical solutions that address hot technical issues
- Identify free technologies which can be used safely and mitigate the risks of patent infringement
- Identify technologies to acquire and potential R&D partners



Very complementary to market research

Links between patents and

- Key market players
- Supply chain
- Technology Readiness Levels (TRL)
- Market product
- Emerging technologies/applications
- Forecast



Scope of the report

SAM

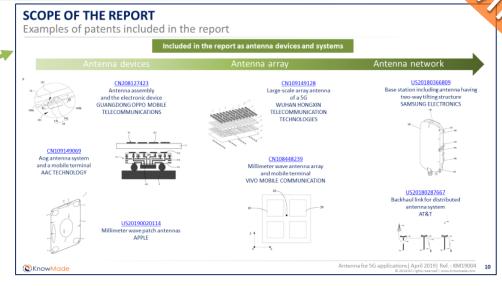
SCOPE OF THE REPORT

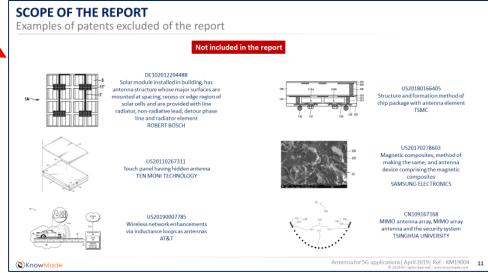
- · This report provides a detailed picture of the patent landscape for Antenna for 5G and 5G-related applications.
- This report covers patents published worldwide up to January 2019. We have selected and analyzed more than 3,540 patents and patent applications
 grouped in more than 2,180 patent families relevant to the scope of this report.

| | selected patents | | |
|--|------------------|-----------------|----------|
| Example | Relevant patents | Related patents | Excluded |
| Patents related to Antenna and mentioning 5G applications | х | | |
| Patents related to Antenna array, Massive MIMO, Beamforming and beam steering and related to 5G applications | х | | |
| Patents related to mm Waves antenna and dedicated to mobile phones, LTE or 5G | х | | |
| Patents published after 2014 related to Antenna devices and mentioning 5G or next generation applications | х | | |
| Patents related to 5G network or infrastructures and that claim the use of specific antenna | | х | |
| Patents related to Antenna for mobile devices but that do not mention 5G or next generation applications | | | x |
| Patent related to antenna for all other applications (3G, 4G, IoT, etc.) | | | х |

KnowMade

Antenna for 5G applications | April 2019 | Ref. : KM19004 9

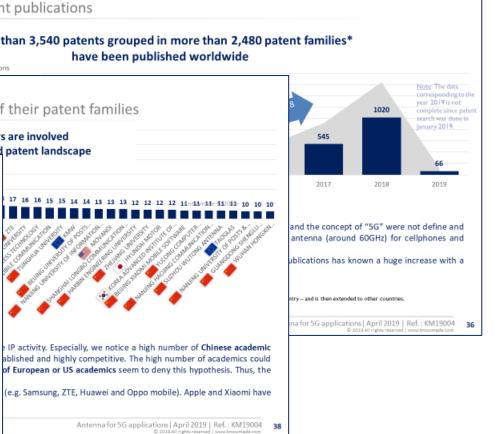






Understanding the main trends

Who, When and where?



IP LANDSCAPE OVERVIEW

Time evolution of patent publications

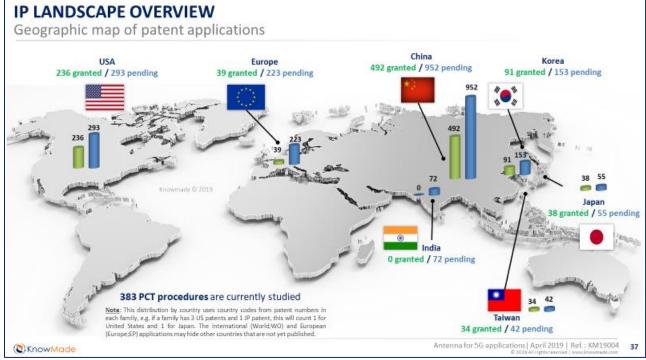
More than 3,540 patents grouped in more than 2,480 patent families* have been published worldwide ■ Number of patent publications

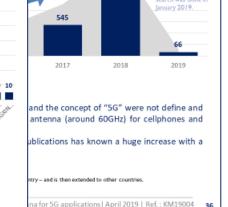
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IP LANDSCAPE OVERVIEW

Leading patent applicants according to the number of their patent families

120 More than 620 IP players are involved in the antenna for 5G related patent landscape

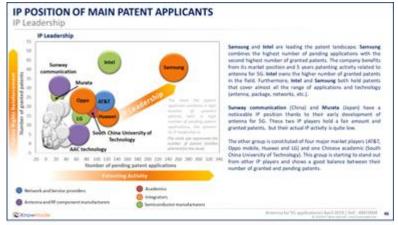




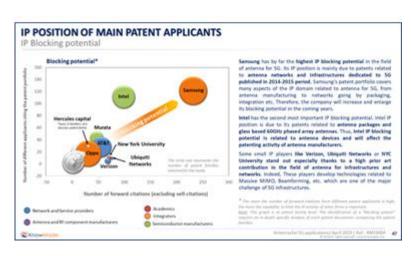
Comparison of IP players

Portfolios analysis and ranking: who has the strongest IP position and why?

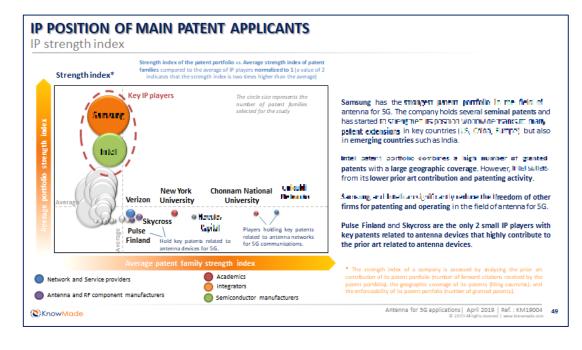




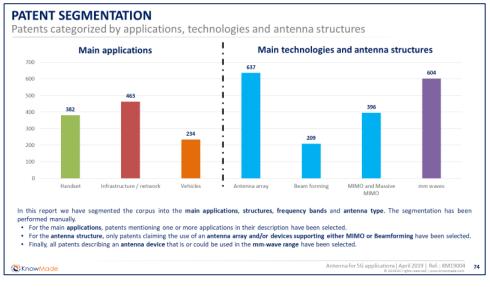


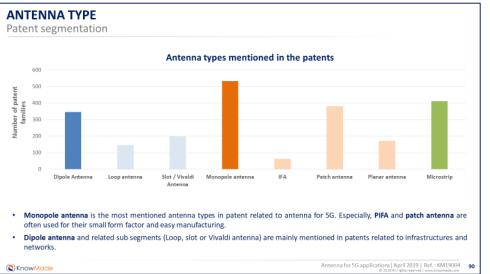


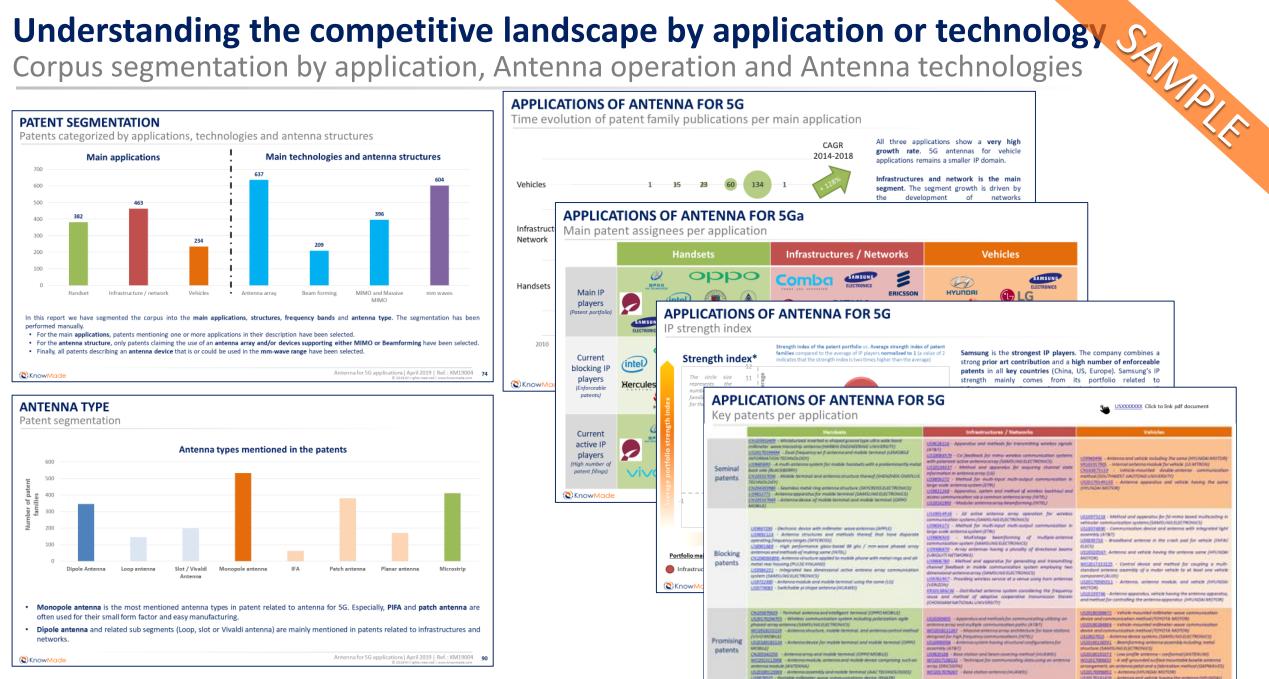








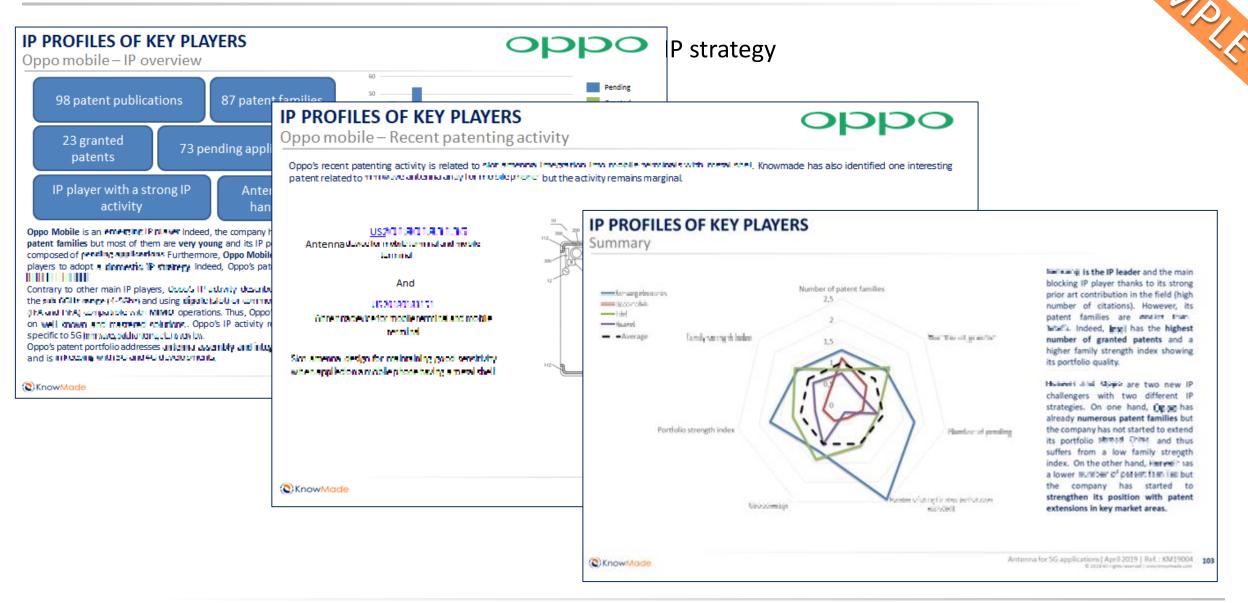






Understanding and comparing the key players IP strategies

Key player portfolio analysis

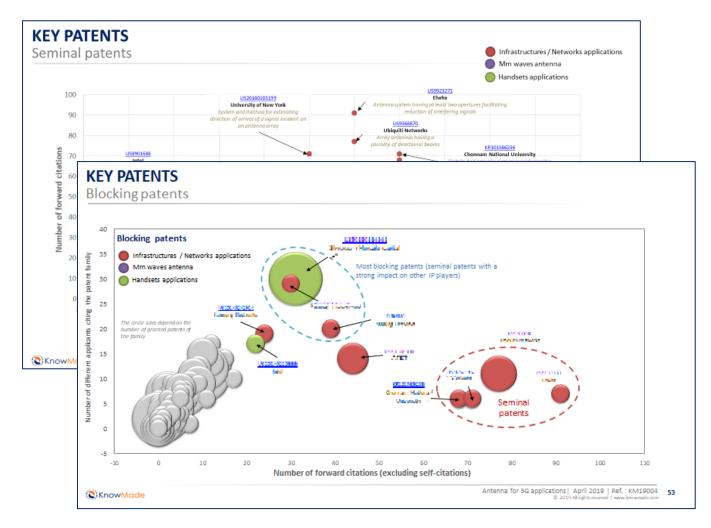




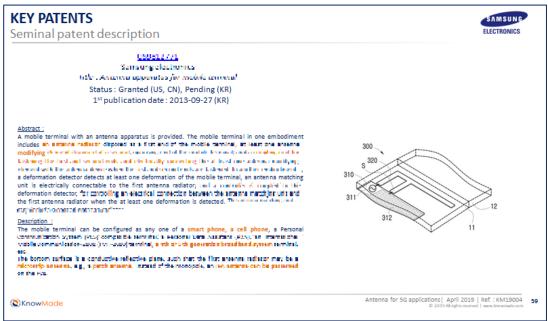
Key patents identification

What are the strongest, most blocking, promising ... patents?





Key patent analysis

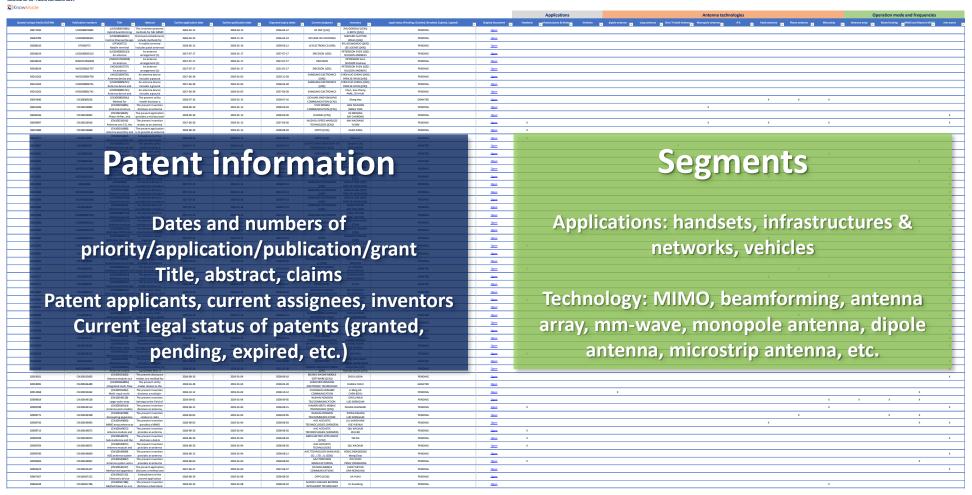


Patent database

Excel file containing all the patents analyzed in this report with corpus segmentation



This Excel database allows multi-criteria searches and includes patent publication number, hyperlinks to the original documents, priority date, title, abstract patent assignees, legal status and technical segment for each patent families.





ORDER FORM

Antenna for 5G and 5G-related applications

Patent Landscape Analysis – April 2019 Ref.:KM19004

SHIP TO Name (Mr/Ms/Dr/Pr): Job Title: Company: Address: City: State: Postcode/Zip: Country: VAT ID Number for EU members: Tel: Email: Date:

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FRANCE

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BIC/SWIFT: CCBPFRPPMAR

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reception.

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- 1.3 Orders are deemed to be accepted only upon written acceptance and confirmation by the Seller, within [7 days] from the date of order, to be sent either by email or to the Buyer's address. In the absence of any on the website, or in the Products; confirmation in writing, orders shall be deemed to have been accepted.

2. MAILING OF THE PRODUCTS

- 2.1 Products are sent by email to the Buyer:
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- 2.2 Some weeks prior to the release date the Seller can propose a pre-release discount to the Buyer

The Seller shall by no means be responsible for any delay in respect of article 2.2 above, and including in 4.6 In the case where, after inspection, it is acknowledged that the Products contain defects, the Seller by the other Party. cases where a new event or access to new contradictory information would require for the analyst extra undertakes to replace the defective products as far as the supplies allow and without indemnities or The Seller may, from time to time, update these Terms and Conditions and the Buyer, is deemed to have time to compute or compare the data in order to enable the Seller to deliver a high quality Products.

- conditions contained in article 3.
- 2.4 The mailing is operated through electronic means either by email via the sales department. If the 4.7 The deadlines that the Seller is asked to state for the mailing of the Products are given for information 9. GOVERNING LAW AND JURISDICTION download or receipt of the Product.
- 2.5 The person receiving the Products on behalf of the Buyer shall immediately verify the quality of the first down payment to the exclusion of any further damages. Products and their conformity to the order. Any claim for apparent defects or for non-conformity shall be 4.8 The Seller does not make any warranties, express or implied, including, without limitation, those of and Conditions.

2.6 No return of Products shall be accepted without prior information to the Seller, even in case of delayed delivery. Any Product returned to the Seller without providing prior information to the Seller as required under article 2.5 shall remain at the Buyer's risk.

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case, the need of down payments will be mentioned on the order.

3.3 Payment is due by the Buyer to the Seller within 30 days from invoice date, except in the case of a particular written agreement. If the Buyer fails to pay within this time and fails to contact the Seller, the latter shall be entitled to invoice interest in arrears based on the annual rate Refi of the «BCE» + 7 points, in accordance with article L. 441-6 of the French Commercial Code. Our publications (report, database, tool...) are delivered only after reception of the payment.

the right to invoice at the stage in progress, and to take legal action for damages.

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Buver and the Seller. ANY ADDITIONAL, DIFFERENT, OR CONFLICTING TERMS AND CONDITIONS IN ANY Products for its business activities, shall be solely responsible for choosing the Products and for the use and OTHER DOCUMENTS ISSUED BY THE BUYER AT ANY TIME ARE HEREBY OBJECTED TO BY THE SELLER, SHALL interpretations he makes of the documents it purchases, of the results he obtains, and of the advice and

> 4.2 The Seller shall only be liable for (i) direct and (ii) foreseeable pecuniary loss, caused by the Products or arising from a material breach of this agreement

not limited to, damages for loss of profits, business interruption and loss of programs or information) of such delay or cancellation. This may also apply for any other direct or indirect consequential loss that arising out of the use of or inability to use the Seller's website or the Products, or any information provided may be borne by the Seller, following this decision.

b) any claim attributable to errors, omissions or other inaccuracies in the Product or interpretations thereof.

4.4 All the information contained in the Products has been obtained from sources believed to be reliable. The Seller does not warrant the accuracy, completeness adequacy or reliability of such information, which cannot be guaranteed to be free from errors.

4.5 All the Products that the Seller sells may, upon prior notice to the Buyer from time to time be modified. All the provisions of these Terms and Conditions are for the benefit of the Seller itself, but also for its use its best endeavours to inform the Buyer of an indicative release date and the evolution of the work in by or substituted with similar Products meeting the needs of the Buyer. This modification shall not lead to licensors, employees and agents. Each of them is entitled to assert and enforce those provisions against the the liability of the Seller, provided that the Seller ensures the substituted Product is similar to the Product Buyer.

2.3 The mailing of the Product will occur only upon payment by the Buyer, in accordance with the guaranteed for a maximum of two months starting from the delivery date. Any replacement is excluded for in due time. any event as set out in article 5 below.

Product's electronic delivery format is defective, the Seller undertakes to replace it at no charge to the only and are not guaranteed. If such deadlines are not met, it shall not lead to any damages or cancellation 9.1 Any dispute arising out or linked to these Terms and Conditions or to any contract (orders) entered into information from the Seller. In such case only, the Buyer shall be entitled to ask for a reimbursement of its which shall have exclusive jurisdiction upon such issues.

sent in writing to the Seller within 8 days of receipt of the Products. For this purpose, the Buyer agrees to saleability and fitness for a particular purpose, with respect to the Products. Although the Seller shall take reasonable steps to screen Products for infection of viruses, worms, Trojan horses or other codes containing contaminating or destructive properties before making the Products available, the Seller cannot guarantee that any Product will be free from infection.

5. FORCE MAJEURE

The Seller shall not be liable for any delay in performance directly or indirectly caused by or resulting from 3.1 Prices are given in the orders corresponding to each Product sold on a unit basis or corresponding to acts of nature, fire, flood, accident, riot, war, government intervention, embargoes, strikes, labor difficulties, equipment failure, late deliveries by suppliers or other difficulties which are beyond the control, and not the fault of the Seller.

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6.1 All the IPR attached to the Products are and remain the property of the Seller and are protected under French and international copyright law and conventions.

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- Recordings and re-transmittals over any network (including any local area network);
- use in any timesharing, service bureau, bulletin board or similar arrangement or public display;
- Posting any Product to any other online service (including bulletin boards or the Internet):
- Licensing, leasing, selling, offering for sale or assigning the Product.

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> 7.2 In the event of breach by one Party under these conditions or the order, the non-breaching Party may send a notification to the other by recorded delivery letter upon which, after a period of thirty (30) days without solving the problem, the non-breaching Party shall be entitled to terminate all the pending orders, without being liable for any compensation.

Any notices under these Terms and Conditions shall be given in writing. They shall be effective upon receipt

compensation of any kind for labor costs, delays, loss caused or any other reason. The replacement is accepted the latest version of these terms and conditions, provided they have been communicated to him

Buyer provided that it is informed of the defective formatting within 90 days from the date of the original of the orders, except for non-acceptable delays exceeding [4] months from the stated deadline, without in application of these Terms and Conditions shall be settled by the French Commercial Courts of Grasse,

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WHAT WE DO

Knowmade helps customers to understand

the **competitive landscape**, follow **technology trends**, and find out **opportunities** and **threats** in terms of **technology** and **patents**.

- > Interpreting the competitive landscape and technology developments throughout patents and scientific information.
- > Turning patents and scientific information into business intelligence tools that give you the capability to
 - <u>Understand</u> your **competitive environment**
 - Be ahead of technology trends
 - <u>Identify</u> patent & technology opportunities
 - Assess patent & technology risks
 - <u>Define</u> your IP and R&D strategy
 - Monetize your technologies and know-how
 - <u>Defend</u> your **business**
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Life Sciences, Healthcare and Agri-Food

Medical devices, Medical imaging, Microfluidics, Biotechnology, Pharmaceutics, Food-processing

Patents
Technologies
Prior art
Scientific findings
Opportunities
Partners
Competitors
Newcomers
M&A targets



Patent landscape analysis
Scientific review
IP portfolio assessment
Patent valuation
Freedom-to-operate analysis
Litigation & licensing support
Patents linked to products
Technology scouting
Technology trends
Competitive IP landscape
Market trends
Reverse engineering

Make strategic decisions
Sustain competitive advantages
Speed R&D and enhance innovation process
Align R&D and IP with key business objectives
Strengthen IP portfolio and acquire technologies
Anticipate risks and defend core businesses
Explore new opportunities and monetize IP





WHAT WE PROPOSE





WHAT IS OUR ADDED VALUE

Patent Search

- ✓ Strong technical expertise of our analysts with PhD degree
 - Comprehensive search queries and keywords
 - Manual selection of relevant and related patents
 - Manual segmentation by technology & application

Analytics

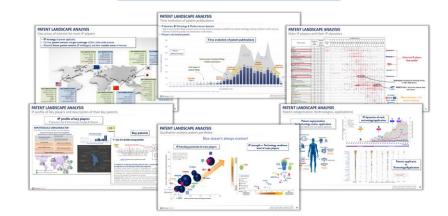


- ✓ State of the art statistical tools
- ✓ Innovative methodologies to deliver relevant IP analysis
- ✓ Business oriented data representation and graphics

Results Analysis

- √ Technical expertise
 - Highly specialized analysts in your field
 - Benefit from knowledge capitalization
- ✓ In-depth IP analysis combined with market data and reverse engineering *
- ✓ Customer support







* Our partners





CUSTOM STUDY & CONSULTING

Tailor-made analysis to meet your needs and budgetary constraints

Prior art search

Evaluate the patentability of your invention in the course of a patent filing.

Invalidate competitor's patents in the course of patent litigation or in anticipation of one.

Make third-party observations concerning the patentability of competitor's inventions.

Patent landscape analysis

Understand the competitive environment and the technology trends from a patent perspective. Identify key players, their IP strategy and their key patents.

Know IP collaborations, licensing agreements and litigation history.

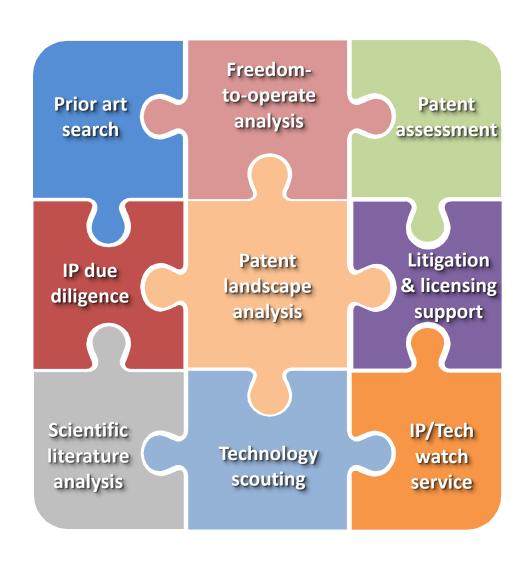
Freedom-to-operate analysis

Assess the risks to infringe third-party patents. Ensure that your products/processes can be safely manufactured, sold and used in specific countries without infringing patents held by others.

Litigation and licensing support

Evidence of infringement/non-infringement for offensive/defensive support.

Defend your position in licensing negotiation or patent litigation.



Patent assessment

Identify most valuable patents prior to patent acquisition/sales, licensing agreement, capital fundraising process, M&A or IP due diligence. Estimate the financial value of your patent portfolio.

IP due diligence

Assess the patent portfolio of a company and reveal the SWOT matrix prior to patent acquisition/sale, licensing agreement or M&A.

Scientific literature analysis

Pinpoint key research findings and new emerging research fields, key laboratories and scientific experts, industrial/academic research collaborations, and identify prospective R&D partners.

Technology scouting

Identify, qualify and get access to external innovation.

IP & Technology watch service

Follow IP/technology trends, keep a watch on your competitors and identify new entrants, anticipate the changes, early detect business opportunities and mitigate the risks.

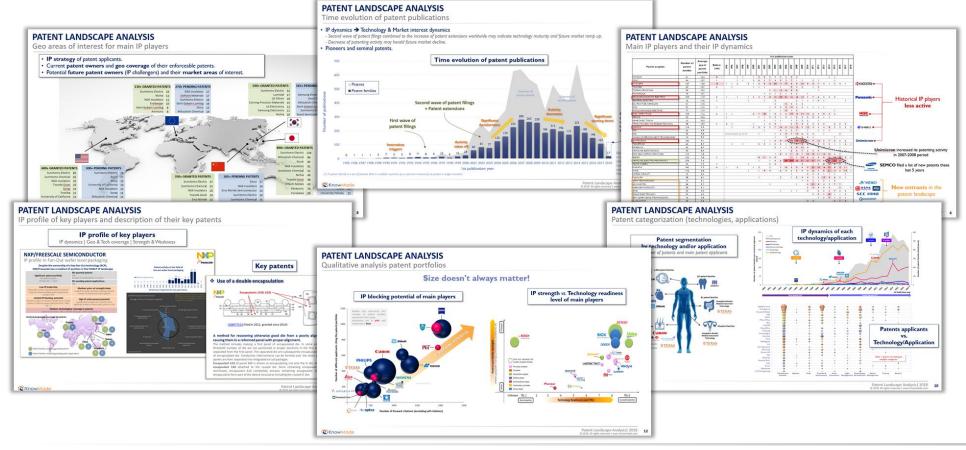


OFF THE SHELF REPORTS

« Pre-packaged » analysis

Knowmade team of experts work all year long to collect patent and scientific information, identify and analyze the trends, the challenges, the emerging technologies, the competitive environments, and turn it into results to give you a complete picture of your industry landscape.

Every year, **Knowmade** publishes a comprehensive **collection of reports** in various technology fields. These **fact-based analyses** can provide you with the reliable information you need to advance your **business** and your **competitive position**.





PATENT MONITORS

Take advantage of periodic updates on IP activities



CONTENTS

Monthly IP database (Excel file)

- New patent applications
- Patents newly granted
- Patents expired or abandoned
- Transfer of IP rights (re-assignment, licensing)
- Patent litigation & opposition

Quarterly report (PDF slide deck)

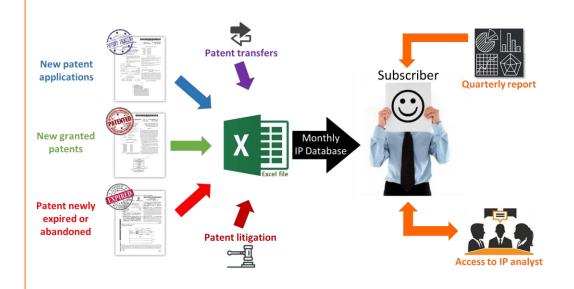
On a quarterly basis, this report will provide the IP trends over the three last months, with a close look to key IP players and key patented technologies.

Access to IP analysts (100h a year)

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- ✓ Mitigate patent infringement risks
- ✓ Take advantage of **free technologies**

PATENT MONITORS 2019

- GaN Power & RF
- GaN Opto & Photonics
- ➤ Li-ion Battery
- Post Li-ion Battery
- Solid-State Battery
- RF Acoustic Wave Filter
- > RF Power Amplifier
- RF Front-End Module
- Microfluidics

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